

Client Care Close

I would now like to invite you all to take out your CLIENT CARE CARD. This card is a very visual way for me to tell you about the THREE WAYS TO WIN WITH ARBONNE.

1. The first thing you will notice on your card is that it says CLIENT CARE CARD. This is the first way you can win with Arbonne. As a CLIENT, you will receive 'first class' service. My job is to spoil you! You will never have to park at the mall again and work with whomever happens to be at the cosmetic counter. I will know your skin type and lipstick color!
2. The second way to win with Arbonne is to become a PREFERRED CLIENT. You will pay \$29 and get a 20% off on all of your products for an entire year and be eligible to get the "Best Deal Going" which is an RSVP. This is where you can spend \$350 and pick out another \$350 FREE! This is where you can get both the RE9 Anti aging set AND the Detox set PLUS another \$131.50 in products of your choice!!

You can also SPLIT YOUR RSVP WITH A FRIEND. You can both spend \$175 and get \$175 for FREE as long as one of you signs up for the \$29.

You can also HOST A PRESENTATION and if you sell \$350 you can receive \$350 FREE.

If your wish list is bigger than your budget, this is the perfect way for you to get your products without breaking the bank. If you are interested in hosting your own party circle a 9 or 10 on your client care

card and we can get you on the calendar and start planning. If you aren't sure, circle a 6 or 7 and I can send you home with some information.

3. Now for those of you who have watched what I have done this evening and think, I could do that. It looks fun. You may be interested in the OPPORTUNITY. Whether you want to make a few hundred dollars a month or several thousand a month or you may be interested in one of our leadership positions that pay well into the six figures and provides you with an allowance to drive a white Mercedes Benz, I would like to schedule a short appt to take you out for coffee to see if Arbonne would be a fit for you. No pressure, we'll just take a look. Circle a 9 or a 10 if you want to get together. If you would like more information, circle a 6 or a 7 and I can send you home with a folder to look at.

As you can see whether you are a client, preferred client, a host or a consultant you are valued and rewarded.

Now that you know how we can work together, let's start shopping. Whether you are interested in purchasing tonight or at a later date, I would like to sit with you individually and look over your profile so that I know how to help you now or later. You will also receive a gift for sitting with me. If you have to leave early, I can see you first.