

Detox Spa Party

- ✿ Use **Foaming Sea Salt Scrub** at sink with guests
- ✿ Thank guests for coming, introduce yourself
- ✿ **Ask host to share** what she loves about Arbonne
- ✿ **Going to Learn...**
 - Why Arbonne's products are different!
 - All about the Detox Spa Products
 - Arbonne the company & career (there is usually at least one person looking for a way to add income)
- ✿ **25 minute presentation**, then you can smell, touch any products here today.
- ✿ **"I Story"** (brief)
- ✿ **About Arbonne**
 - 27 year old company
 - Formulated in Switzerland, made in the U.S.
 - Huge growth last 6 years, opened in Canada, Australia & U.K.

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- ✿ **SeaSource Detox Spa** – our newest line
- ✿ This line is the **foundation to optimal health and beauty**
- ✿ Using this line will **enhance the results** you get with the skincare, color & nutritional products
- ✿ **Why use SeaSource Detox Spa?**
 - We are **exposed to toxins in air, food & water**
 - **How many of you get enough sleep, exercise & never worry?**
 - **Toxins we come in contact with every day – pollutants, smoke, pesticides, fertilizer, plastics, petra chemicals & heavy metals in water affect all of us!**
- ✿ **What is a toxin?**
 - A substance that can create an irritating or harmful effect on our body. Our body can't eliminate the toxin, creating a negative effect.

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- ✿ **Arbonne Difference**
 - Botanically Based
 - pH Correct
 - Hypoallergenic
 - Dermatologist Tested
 - Never Tested on Animals
 - Formulated without Animal Products/By-Products
 - No Mineral Oil
 - No Chemical Dyes or Fragrances
- ✿ **RE9 Anti-Aging**
 - **How many of you have heard about Arbonne's amazing Anti-Aging Line? If you haven't tried it, you will want to **host an Anti-Aging Get-Together!****
 - Show **Before & After photos** to peak curiosity

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- ✿ **Page 5 in Brochure** – When Toxins build up, they can cause:
 - **Poor Digestion**
 - **Fatigue**
 - **Skin breakouts / premature aging**
 - **Weight Gain**
- ✿ **What Sea Source Detox Spa does:**
 - Cleanses, purifies & supports your organs of elimination:
 - a. **Skin**
 - b. **Kidneys**
 - c. **Liver**
 - d. **Lungs**
 - e. **Digestive tract**
 - **It helps the body's own ability to eliminate & remove toxins**
 - **Detoxing is highly sought after in most spas!**

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- ❖ Instead of hitting the Day Spa, you can use these products at home to **pull toxins from your body and put minerals back in, all while pampering yourself.**
- ❖ **Page 6 - Go over each product** briefly with benefits:
- ❖ **Foaming Sea Salt Scrub** – we already tried this.
 - It exfoliates,
 - releases toxins
- ❖ **Detoxifying Rescue Wash for body, face & hair**– Esp. great after workouts or swimming in pool with chlorine.
 - Toxins come out through our sweat, but aren't washed away by soap and water (just like dirt isn't washed away by just water). This **wash traps heavy metals and washes them away.**
 - Can also be used as a **bubble bath** (use 1-2 capfuls)
- ❖ **Sea Mud Face & Body Masque**
 - Eliminates surface impurities
 - Pulls out toxins while conditioning

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- ❖ **Fortifying Hair Mask** – love how this feels!
 - Protects against heavy metals
 - Safe for color treated hair – gives amazing shine!
- ❖ **Take off Mud Mask** with warm wash cloth
- ❖ **Try Re-Mineralizing Body Lotion 24H**
 - Puts lots of minerals back into skin
 - Firms & tones with 24 hour moisture replacement
- ❖ **Page 9 Renewing Body Gelee** – put on arm
 - Loaded with antioxidant protection
 - Cooling & healing
 - Tip – Use on sore muscles & warm weather, relieves stress in shoulders and base of neck.
- ❖ **Detox Spa also includes an internal product as well**
 - Most people experience an improper diet, too much stress & environmental effects which produce toxic conditions that lead to fatigue, weight gain, & other problems.

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- Tip: For your home spa day, use a clear plastic shower liner to “wrap” yourself in!
- Tip: Layer with the Purifying Sea Soak to get more benefits.
- **Apply Sea Mud Masque to back of one hand**
- ❖ (while masque is drying) **5-in-1 Essential Oil**
 - Have guests try on other hand (love the smell!)
 - Massaging this oil improves circulation and lymph system to drain waste
 - Removes toxins & puts minerals in skin by using as body massage, facial massage, bath oil soak, purifying facial steam bath or aromatherapy air purification.
- ❖ **Page 8 Purifying Sea Soak** – Freeze Dried Sea Water!
 - Relieves stress, makes you feel incredible!
 - Tip – If no time for full soak, just soak feet
 - Tip – Let dry on skin so minerals can soak in

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- ❖ **Average person consumes 150 lbs of sugar in a year!**
 - “Eliminative” organs that help rid toxins are skin, kidney, liver. Lungs & GI tract. Problem is, we've overloaded them.
 - We need to hit the “re-set” button and take some of the load off.
 - Interesting Fact: GI tract is the first contact the body makes with toxins. Did you know in our lifetime the GI tract will process 100 tons of food? That's 20 elephants!
- ❖ **7-Day Body Cleanse Dietary Supplement**
 - Detoxes Internal Organs
 - Flushes excess water
 - Cleanses GI Tract
 - Supports liver function
- ❖ **How to use:**
 - Dilute in 32 oz. water
 - Add another 32 oz. water daily

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🌟 How it feels (7 day cleanse)

- May have cramping, loose stools, tired
- After 7 days, feel like a new person!

🌟 Take Nutritional Hybrids while detoxing

- While toxins are releasing, be sure to put good vitamins and minerals back into the body

🌟 Recap:

- Detox & Purify – toxins are all around us & overload our bodies
- By cleansing internally & externally we help our bodies work better, look better and feel better
- You'll see better results from all product lines!

🌟 Arbonne has made it convenient & affordable to detox & pamper yourself at the same time!

- The entire set works together synergistically. At the Day Spa that can be anywhere from \$200 - \$500. Seasource will be a fraction of the price.

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🌟 Consultant – 2nd Way to Win

- Once you have ordered, I'll show you the Open Dates on my calendar, so that you can share Arbonne with your friends & receive incredible Host Gifts!
- Along with your guests receiving their special, YOU THE HOST will also receive \$100 in products for \$20 with every \$250 in orders at your party. For example, **with \$1000 in orders at your party, you will receive \$400 in products of your choice for only \$80!** As an added bonus, when you place your order tonight, and receive \$100 for \$20 bonus, when you **book a party to be held within the next couple of weeks, I'll rebate your \$20 at your event**, which will give you \$100 of products for FREE!
- **Tell them to turn over laminated sheet to see "Hosting Gifts" & Menu choices for parties.**

(go over parties)

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Close

🌟 3 Ways to Win - Client

- **Look at page 10. Seasource Detox Spa Set** for \$352.50, including 9 products (\$367.80 value)
- **Event Special Tonight Only:** When you place a \$250 order or more (which this set qualifies you for) you'll receive \$100 in products of your choice for only \$20! *That's an 80\$ savings.* Turn back to **page 9** and notice that the **7-day body cleanse is priced at \$49.** Do you have a spouse or loved one you'd like to "detox" with? Why not purchase (2) 7-Day Cleanse sets with your \$100 for \$20? That's just \$10 per set! I'll give you the Detox Bottle FREE when you purchase the set and the detox cleanse. If you order 2 cleanses, buy one bottle, get the other free!
- **Hand out laminated Closing sheet** – show them "Tonight's Specials" side.

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- **3rd Way to Win** – maybe you've watched what I've done, and are looking for a way to supplement your income. With Arbonne you make "RIGHT NOW MONEY" **everytime** you do an event, plus there are multiple streams of income with our bonus and generous management overrides. We even have trips & a white Mercedes Benz Car Program!
- **Hot stock tip** – get involved now! **(show growth chart)**
- If you are CURIOUS, I'd love to give you a curiosity packet.
- **Hand out Guest Profiles** – mark 1, 2, or 3 in corner.
- **Who needs to get going first?** I can help each of you find the best fit for you. We accept cash, check & Credit Card. Your order comes in 3 - 4 days, you can have it shipped direct to you.

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