

## Rev it Up Weight Loss Party

- ✿ Welcome guests – Introduce yourself
- ✿ **Ask Host to share** why she invited guests to event.
- ✿ **Going to Learn...**
  - Why Arbonne's products are different
  - Arbonne the company & career (there is usually at least one person looking for a way to add income)
- ✿ **25 minute presentation**, you'll get to try our incredible weight loss products.
- ✿ **"I Story"** (brief)
- ✿ **About Arbonne**
  - 27 year old company
  - Formulated in Switzerland made in the U.S.
  - Huge growth last 6 years, opened in Canada, Australia & U.K.

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- ✿ **To lose weight we must first get rid of toxins**
  - Our bodies build up toxins from normal everyday activity. Because of toxic buildup in the body, many times it is difficult to lose weight until you remove the toxins first.

### ✿ Page 3 in Weight Loss Brochure – Detox Tea

- \_\_\_\_\_ (host) is **passing around a sample of the detox tea** for you to try. You can sweeten it with honey or drink it plain.
- **Key ingredients** – Milk Thistle – supports liver & kidney function & Couch Grass – an effective diuretic, aids in dissolving kidney stones
- This herbal **caffeine free** tea cleanses & detoxifies
- A cleansed body helps to support weight loss as it is better able to process foods correctly by utilizing them as energy and not storing them as fat.

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### ✿ Arbonne Difference

- Botanically Based
- pH Correct
- Hypoallergenic
- Dermatologist Tested
- Never Tested on Animals
- Formulated without Animal Products/By-Products
- No Mineral Oil
- No Chemical Dyes or Fragrances
- Certified Vegan
- Certified Kosher
- Come with a 45 day money back guarantee
- Sweetened without sugar or artificial sweeteners, Arbonne uses Stevia

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- Each can contains 20 tea bags, recommended use is 3 times daily requiring 3 cans/ month. Can be used hot or cold.

### ✿ Share your **personal testimony**

#### ✿ **Fizzing Beverage Tablets page 3**

- **Key Ingredients – Green Tea** – Powerful anti-oxidant & when you combine this with caffeine, it creates thermogenesis.
- **Guarana** – increases energy levels, promotes weight loss & controls appetite.
- **Panax Ginseng** – an adaptogen that delivers feel good properties. Promotes weight loss, relieves stress & is a tonic for well-being.
- **Tuarine** helps your body utilize the nutrients you get in your food.
- **Pass around a sample** in Dixie Cups

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- Fizzing Tablets help with **energy**, they **increase thermogenesis, metabolism**, give a **state of well-being**, helps **assimilate foods**, has **no artificial sweeteners or flavors**, and comes in a lemon/lime flavor. 20 tablets for \$28

• See **Energy Drink Comparison Chart**

#### 🌟 **Page 3 Go EASY Protein Shake**

- Protein from peas instead of soy or whey
- Contains 20 vitamins and minerals plus Arbonne's inner G-Plex blend to encourage weight loss.
- Low carbohydrate/High vegetable protein
- Low sugar – sweetened with Stevia
- No artificial sweeteners, colors or flavors
- Low calorie
- Low fat / no saturated fat
- No lactose, no cholesterol & no animal products or byproducts

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- Helps support weight loss while maintaining muscle
- Contains Get Going Herbal Blend which boosts metabolic rate & works to keep blood sugars level.

#### 🌟 **On the Go Weight Loss Chews page 4**

- sweet treat while fighting fat, curbing your appetite, providing a quick pick me up boost of energy
- Available year round in chocolate, berry burst & peanut butter. Temporarily available \_\_\_\_\_.

• **Let guests try a Chew**

- **Set Special:** (right – page 4) **Comes with everything you will need for 30 days \$341.50** (\$362.25 value)
- **Host your own get-together and have the opportunity to sign up as a consultant**, than your price on the set would be \$221.98
- **Sign up for autoship with this set each month, & you receive \$250 of free products of your choice, every 6 months.**

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- 1 serving contains 110 calories, 18 grams of protein & 1.5 grams of fat. There are 14 servings per container & come in 3 flavors: chocolate, vanilla & chai latte
- You can mix with water in a shaker cup or blend with frozen fruit to make a smoothie.
- **Pass out different flavors in Dixie cups** for guests

#### 🌟 **Fiber Shake page 3**

- Soluble and insoluble fiber from fruits and grains
- 2-4 scoops per day provides 48%-96% of recommended daily fiber intake
- You can add to vanilla or chocolate protein shake
- Benefits of fiber: improves digestion, reduces risk of heart disease and cancer, reduces toxins & cholesterol found in body, promotes weight loss.

#### 🌟 **Going, Going, Gone Supplement page 4**

- Take 30 min. before each meal
- Works through herbs to **curb appetite**, contains no ephedra or similar substances

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#### 🌟 **Page 5 – See the Sample Meal Plan**

- For additional Support, you can go to [gofigure8.com](http://gofigure8.com) for a BMI Calculator, Calorie Calculators, meal plans and recipes.

#### 🌟 **Page 6 – Figure 8 Vanish Cellulite System**

- **Pre-shower Cellulite Scrub** – apply dry before showering – tones, tightens & prepares skin for step 2
- **Step 2 – Contouring Cellulite Cream** – dramatically improves look of cellulite & leaves skin smooth
- **Step 3 – Water Relief treatment serum** – Reduces appearance of puffy thighs, hips, arms & buttocks.
- **Show before & after picture**
- **Show other before & after pictures** and mention that **you can host any of these get-togethers** to learn more about these other products.

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## Close

### ✿ 3 Ways to Win - Client

- **Go Figure 8 Set Special 16 products for \$341.50** (\$362.25 value)
- **Event Special Tonight Only:** When you place a \$250 order or more (which this set qualifies you for) you'll receive \$100 in products of your choice for only \$20! That's an 80% savings.
- **Hand out laminated Closing Sheet** – show them "Tonight's Specials side."

### ✿ Host – 2<sup>nd</sup> Way to Win

- Once you have ordered, I'll show you the Open Dates on my calendar, so that you can share Arbonne with your friends & receive incredible Host Gifts!
- Along with your guests receiving their special, YOU THE HOST will also **receive \$100 of products for \$20 with every \$250 in orders.**

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- For example, with **\$1,000 in orders at your party, you will receive \$400 in products of your choice for only \$80!**
- Opportunity to sign up as Consultant for 35% discount
- **See back of laminated Closing sheet.** **Go over menu**
- ✿ **3<sup>rd</sup> Way to Win** – if you are looking for a way to supplement your income, you will make **"Right Now Money"**, and generous override checks from Arbonne.
- ✿ Mercedes program, trips to earn.
- ✿ "Hot stock tip" – get involved now! **(growth chart)**
- ✿ If you are curious, I can give you **curiosity packet**
- ✿ **Hand out Guest Profiles** – mark 1, 2 or 3
- ✿ **Who needs to get going first?** I can help you find best fit.
- ✿ Meet with host after guests have left to show her how she can get started with her Arbonne business.

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