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Great Questions

By: Deana Wilkinson, ENVP, Independent Consultant

- What do you most need right now?
- What are three steps you could take to achieve that?
- What gets in your way in this area?
- What's the message here?
- What's the lesson that you are needing to learn here?
- How could you simplify that?
- What's the truth?
- What's currently motivating you?
- Have you ever considered (doing this.....etc.)
- How can I help right now?
- How do you want to be coached?
- Where are you winning?
- What is really working for you?
- What are you accomplishing?
- What are you frustrated with?
- If you could make one change in your business what do you feel would make the biggest difference for you?